

Subject: FW: SPBID
From: Ellen Riotto <ellen@southpark.la>
Date: 09/10/2018 04:06 PM
To: "bbuente@1010dev.org" <bbuente@1010dev.org>

I know you're on vacation and I'm sorry to send this right now – I hope you're not reading until you get back.

Sean estimates abt 30 hours pre-construction, and 10 hrs/week for 6-8 weeks of construction. That's 110 hours at \$150/hr = \$16,500

Let's discuss when you're back.

From: Sean Leonard <sll@slleonard.com>
Date: Monday, September 10, 2018 at 4:03 PM
To: Ellen Riotto <ellen@southpark.la>
Cc: "bbuente@1010dev.org" <bbuente@1010dev.org>, Christie Rice <crice@slleonard.com>
Subject: RE: SPBID

None anticipated from us other than reimbursable costs if any, such as parking & printing. If we use the AIA contract and your attorney doesn't have access there's a fee payable to the AIA for that (less than \$100 I think)

Sean Leonard

From: Ellen Riotto [mailto:ellen@southpark.la]
Sent: Monday, September 10, 2018 3:52 PM
To: Sean Leonard <sll@slleonard.com>
Cc: bbuente@1010dev.org; Christie Rice <crice@slleonard.com>
Subject: Re: SPBID

Thanks for sending this over, Sean.

To clarify, outside of Christie's time (roughly 130 hrs, total), what other costs might we expect?

Best,

Ellen

From: Sean Leonard <sll@slleonard.com <mailto:sll@slleonard.com>> >
Date: Monday, September 10, 2018 at 12:06 PM
To: Ellen Riotto <ellen@southpark.la <mailto:ellen@southpark.la>> >
Cc: "bbuente@1010dev.org <mailto:bbuente@1010dev.org>" <bbuente@1010dev.org <mailto:bbuente@1010dev.org>> >, Christie Rice <crice@slleonard.com <mailto:crice@slleonard.com>> >
Subject: SPBID

Hi Ellen,

We have attached the following for your consideration:

1. Proposed Scope of Work
2. SLL Billing rates
3. Bio for our proposed project manager, Christie Rice
4. Sampling of some TI projects
5. Client testimonials

We anticipate that once construction starts, you should allow for up to 10 hours per week of Christie's time; this might be a 6-8 week project. Prior to that, to procure the construction and get the project to the point of starting construction, allow up to 30 hours of Christie's time.

Please feel free to contact me if you'd like to discuss any of this. If it meets with your approval, we can submit a short form contract agreement with the scope and billing rates as exhibits.

Best

Sean

Sean Leonard

From: Ellen Riotto [<mailto:ellen@southpark.la>]
Sent: Thursday, September 06, 2018 4:39 PM
To: Sean Leonard <sll@slleonard.com <mailto:sll@slleonard.com>> >
Cc: bbuente@1010dev.org <<mailto:bbuente@1010dev.org>> ; Christie Rice <crice@slleonard.com <mailto:crice@slleonard.com>> >; Robin Bieker <robin@biekerco.com <mailto:robin@biekerco.com>> >
Subject: Re: SPBID

This is so helpful, Sean, thank you!

See below for my comments. Let me know when you have a cost estimate for me...I would love your help with this project!

From: Sean Leonard <sll@slleonard.com <mailto:sll@slleonard.com>> >
Date: Thursday, September 6, 2018 at 3:18 PM
To: Ellen Riotto <ellen@southpark.la <mailto:ellen@southpark.la>> >
Cc: "bbuente@1010dev.org <<mailto:bbuente@1010dev.org>> " <bbuente@1010dev.org <mailto:bbuente@1010dev.org>> >, Christie Rice <crice@slleonard.com <mailto:crice@slleonard.com>> >
Subject: SPBID

Hi Ellen,

A few issues to consider:

1. The contract form I suggested on the phone was the AIA A105 2017 Owner Contractor agreement. Please check if your counsel is OK with it or if they have a form agreement to use. I recommend getting it to the bidders to provide comment along with their bids. OK, checking in with counsel on this.

2. I don't think you will get responsive bids unless you address the MEP issues. Do you have any as builts or other information on existing HVAC, electrical and plumbing?

We don't have as-builts but the broker told us that the owner "already has an electrician working diligently at the entire property. We can put you in touch with him, but I am sure he will not have a schematic drawn of the building Each space is separately metered. Same goes for the HVAC contractor who is already busy at work at the site for the whole property. No schematic, but you can speak with him to discuss." I have not asked for intros to either of them as of yet.

a. We could have the GCs bid the MEPs on a design/build basis, but they will ask for as builts and site tours. Have any GCs toured the site? Yes, all GCs have toured the site

b. Design / build is cost efficient, but you may end up comparing apples with oranges, and it's pretty esoteric. There is an MEP engineer that we work with a lot that can provide a design criteria and review submittals and installations. This would be less expensive than a fully engineered system, and much faster.

c. With the exposed ceilings, I assume you will want the low voltage wiring in conduits; just a note on the plans directing them to your server presumably in the electrical room.

3. You should use an IT vendor / contractor to pull cable rather than the electrician.

4. Any Audio Video needs in the open area? No, we have stand alone projectors and screens.

5. It appears the street elevation is lower than the floor. Does the GC need to lower the floor where the steps and ramp are shown? This is proving to be a pain point. Owner agreed to install a ramp, but only in the rear. According to the architect, Building + Safety won't approve a rear-only ramp, but the owner isn't willing to pay for installation in the front. I got him to commit to a \$3,000 contribution to a front ramp (he came up with that number, not me), but I don't know if that will cover the entire cost bc I don't yet have a GC

6. Is the GC doing any work on the storefront? We'll want to install some signage but I haven't figured that portion out yet.

Just a few preliminary thoughts.

Sean

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The Excitement is Building!